



GOVERNMENT RELATIONS DIRECTOR

Organization Profile (us):

FACCC, the Faculty Association of California Community Colleges, is a 66 year-old statewide professional membership association, headquartered in Sacramento just four short blocks from the Capitol. We employ a small talented team to help develop and implement an ambitious agenda for the faculty of the California Community Colleges. Our employees thrive on commitment, hard work, reliability, multi-tasking, problem solving, creativity, and collaboration (not to mention good humor).

Since FACCC's mission is advocacy, the Government Relations Director position is a major focal point for the organization. Scroll to the bottom for a thorough description of the job.

Candidate Profile (you):

- Start with the understanding of the California Legislature and already developed professional relationships with elected officials in the Assembly and/or Senate. This is so crucial to the selection process that we'll even give you one of the first interview questions: "Name three members of the Legislature that know you (that we can verify)?"
- Knowledge of the California State Budget and experience navigating the process.
- Desire to be not just a good, but a *great*, advocate for California Community College faculty. That starts with the ability to fuse strong written and oral communication skills with policy analysis and political acumen.
- Understand that success does not happen overnight. We need someone who will stay with us for a period of time even though other job possibilities may open along the way.

- Recognize that this is a full-time job that requires long hours, including some weekends, and occasional travel.
- Have already developed a reputation for honesty, ethics, and reliability in the workplace.
- Believe strongly in the mission and vision of the California Community Colleges as offering high quality accessible postsecondary education to all Californians who can benefit from the experience, and in the mission and vision of FACCC.
- Want to work in the legislative arena while still accepting association oriented responsibilities necessary for the operation of the organization.
- Can accept challenges and even disappointments with grace and maturity. Recognizing that not every effort will be successful, we continue to persevere and try again another day.
- Are an overall optimistic professional, can enjoy a good laugh, and strengthen an already positive working environment.
- Project a balance of both confidence and humility.
- Possess (at minimum) a bachelor's degree.
- Always love to learn and seek constructive feedback. In this environment, we are all always learning and teaching at the same time. The successful candidate recognizes there is always a learning curve, and that's what makes the job interesting.

If this sounds like you and you are ready to impact the nation's largest system of higher education, we encourage you to apply.

COMPENSATION

Mid-\$70s through low-\$90s inclusive of monthly cash stipend in lieu of health benefits depending on experience. Employer-side retirement contribution on a vesting schedule begins after first year. Employer provided parking and term life insurance policy.

SELECTION PROCESS

We will keep the position open until filled. All interview and relocation expenses are borne exclusively by the applicant.

Our selection process will include:

- Resume screening
- Telephone conversation seeking basic information on skills
- First interview, serving as a "meet and greet"
- Second interview to involve writing, proofreading, editing, and testimony

- Reference checking
- Third interview which includes volunteer leaders
- Final discussion about terms of employment

GETTING STARTED

1. Submit the following by e-mail to FACCCresumes@gmail.com:
2. Cover letter summarizing your qualifications and explaining your interest in the position
3. Resume providing academic and work history
4. Writing sample
5. If you live outside the Sacramento vicinity, please explain your interest in moving here and when you plan to do so.
6. Three references

We are incredibly busy and will respond only to those applicants who have submitted **all requested items**. Please do not call. Communication will be handled electronically or by mail.

While electronic communication is preferred, we will accept the requested information by mail c/o: Executive Director, 1823 11th Street, Sacramento, CA 95811.

EOE



Job Description

Government Relations Director

This is an at-will professional position requiring a combination of legislative, communication, analytical, and political skills. While its central focus is advocacy, it also will also entail communications and other association-related assignments.

The Government Relations Director represents FACCC and contractual clients of FACCC in the legislative and regulatory arenas, namely the Capitol, the California Community Colleges Board of Governors, the California State Teachers Retirement System, and the Employment Development Department.

He/she is responsible for tracking, analyzing and writing legislative and regulatory proposals, meeting with administration representatives, legislators, regulators and staff, and providing correspondence and testimony stating FACCC's positions. In performing this task, the Government Relations Director is also responsible for developing and implementing legislative strategies for direct lobbying and grassroots participation. As an external liaison for FACCC, the Government Relations Director may be asked to represent FACCC at coalition meetings, speak at community college campuses or other venues.

Like all professional staff, the Government Relations Director participates in staff meetings, assists in recruiting members into the organization, and helps in identifying sponsorship opportunities. Additionally, the Government Relations Director assists in the development of the Advocacy & Policy Conference and may be asked to participate in other programs of the organization. Moreover, the Government Relations Director works with other staff in composing FACCC print, electronic, and social media, and in ensuring timeliness of information. Design skills, while not central to the application requirements, are an added plus.

The Government Relations Director will staff various committees and educate faculty leaders about FACCC's legislative agenda and other legislative/regulatory issues. Where appropriate, the Government Relations Director should participate at FACCC Board meetings to consult on legislative/regulatory matters. The Government Relations Director will also field calls from community college faculty and others regarding legislative and regulatory issues and other association work.